

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of December 31, 2004 ¹

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members ^{2,3}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	3	1	2	0	17	0	4	3	38	0	14	2	10	13	107
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. ⁴	1,779	536	2,236	73	3,782	248	838	561	8,009	172	3,468	2,890	1,599	2,358	28,549
CIGNA HealthCare of Massachusetts, Inc. ⁵	0	0	0	0	0	0	1	0	4	0	1	0	0	2	8
Fallon Community Health Plan, Inc.	2	0	2	0	74	3	13	4	384	0	76	12	16	1,946	2,532
Harvard Pilgrim Health Care, Inc.	342	13	252	82	1,213	7	15	28	3,083	1	1,507	447	996	367	8,353
Health New England, Inc.	0	125	0	0	0	61	331	128	0	0	0	0	2	3	650
Neighborhood Health Plan, Inc.	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Tufts Associated HMO, Inc. ⁶	37	5	22	0	146	5	15	9	564	0	187	95	200	86	1,371
UnitedHealthcare of New England, Inc.	7	0	43	0	2	0	0	0	16	0	8	7	1	0	84
Total Individual Members	2,170	680	2,557	155	5,234	324	1,217	733	12,098	173	5,261	3,453	2,824	4,775	41,654

¹ Information reported by HMOs as of the end of the fourth quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members who do not belong to a group and contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

³ This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

⁴ Carriers that do not show any individual members are not reflected on this report.

⁵ Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBSMA's HMO line of business effective January 1, 2005.

⁶ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁶ Doing business as Tufts Associated Health Plan ("TAHMO") and as Tufts Health Plan (THP).